

A CASE STUDY

# Gaining Pharmaceutical Packaging Expertise

A client team uses a senior advisor to support their recommendations

## **CHALLENGE**

A team at Bain working on a project in the pharmaceutical packaging space needed an industry expert to help them better understand Food and Drug Administration requirements, material science, and manufacturing within the space.

## THE GLG APPROACH

Bain was given a list of relevant experts within six hours of the project intake and selected a Network Member who was a Professor of Material Science at the California Institute of Technology to collaborate with the team as a senior advisor.

The Network Member, selected for their deep technical expertise and relevant industry experience, supported the team for a total of 15 hours across a six-week project.

# **OUTCOME**

The senior advisor used their industry background to help the client team properly evaluate the target company's data and materials and provided invaluable feedback for the team's final recommendations.

# **FEATURED PRODUCTS**



Learn more

A project team supplemented their pharmaceutical project work by engaging a senior advisor to bring technical expertise in material science to their final recommendations.

# Why GLG?

# **Project Breadth**

One senior advisor, 15 hours of work over six weeks.

# **Quality Expertise, Quickly**

GLG sourced initial candidates within six hours of intake and onboarded the senior advisor the same day Bain gave the green light.

#### **Extension of Your Team**

A senior advisor functions as an extension of a team to help win proposals, join meetings, review documents, provide feedback, and serve as a point of validation based on their expertise.

As the world's insight network, GLG connects clients to the subject-matter experts who can provide real-world insights to make informed decisions. Our team of professionals work with you to create a tailored approach that identifies, assesses, and answers your questions on your timeline. We bring the power of insight to every great professional decision.

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