



UNLIMIT

**YOUR
CAREER**

CLIENT SOLUTIONS ASSOCIATE

GLG

WHO WE ARE

GLG is The World's Insight Network.

Our approximately 1 million Network Members are experts in their field, and they're ready to share their knowledge with today's business decision makers.

In the past, professionals relied on friends, contacts, or mentors for business insights. GLG has changed that. Our clients can access vast on-demand expertise as they need it. Think of it as Uber, but for insights. Need expertise? We bring it right to you.

GLG connects thousands of the world's best businesses – from Fortune 500 corporations to leading tech, professional services, and financial institutions – to the largest and most varied source of first-hand expertise. Our experts include executives, scientists, academics, former public sector authorities, and groundbreaking thought leaders. Their combined talent, knowledge, and experience is unsurpassed, and we make it easy and convenient to access it all through our central hub.

GLG now needs eager, ambitious talent to continue building and expanding our network to take GLG to the next level.

Our global team connects clients to powerful insights from our network of industry experts.

2,000+

employees

We've grown into a global business, doubling the size of our team in the past five years.

23

offices in

12

countries

From London to Singapore, from New York to Sydney, GLG proudly serves clients around the world. Our headquarters are in New York, but our largest office is in Austin.

approximately

1 million

Network Members

Our experts across industries and geographies help our clients make decisions with powerful insights. And we add hundreds of new experts to our network every day.

Who you are

You're an ambitious, service-oriented college graduate. You're eager to learn and grow and are curious about the world around you. You're proactive and engaged, willing to ask questions and collaborate with a team. You're a strong communicator who intuitively understands people's needs. You're great at solving problems under pressure and you take pride in your work. You manage yourself well and have an insatiable desire to acquire knowledge. You're a culture contributor.

TESTIMONIAL

“ You have more responsibility on your plate at an earlier stage in your career than at a lot of other companies.

CLIENT SOLUTIONS MANAGER
Austin, Texas

WHY GLG?

We intend for this to be the most transformative phase of your career. So, at GLG, you'll discover new opportunity at every step.

Grow your expertise

From day one, you'll have the opportunity to deepen your understanding of the inner workings of the world's most exciting industries.

Elevate your craft

Robust and ongoing training will position you for advancement and set you up for success as you progress throughout your career.

Carve your path

After onboarding, you'll set out on a path designed to lead ambitious employees toward promotion either on your own team or in other areas that may inspire you.

Own your ambition

Our culture provides leadership opportunities early in your career, rewarding impact and giving you the momentum to grow.

Alongside competitive compensation, benefits and perks include:

- High-quality healthcare options
- 401(k) contribution matching
- Tuition reimbursement program for continuing professional education
- Flexible, on-demand vacation days
- Access to a free, on-site gym (Austin office)
- Multiple office baristas (Austin office)
- Corporate discounts . . . and more

WHAT YOU'LL DO

Your skills will power our expert network.

All incoming **GLG Client Solutions Associates** go through a rigorous training program together, which helps build internal camaraderie. After initial onboarding, you'll be aligned to a team where you'll build expertise as you:

- Recruit new experts to join our global membership
- Get to know our Network Members and their areas of expertise, interacting with them on a daily basis and matching their skills to client needs
- Collaborate daily with internal, client-facing colleagues to provide best-in-class client service
- Help enforce our unparalleled compliance framework, maintaining the integrity that distinguishes GLG

As a **GLG Senior Client Solutions Associate . . .**

After 9-12 months of successful performance as a Client Solutions Associate, you'll be promoted to Senior Client Solutions Associate, working directly with clients to:

- Execute custom learning projects for clients
- Build a deep and multifaceted professional skill set
- Continue to represent the compliance and integrity that GLG is known for

WHERE YOU'LL GO FROM THERE

GLG enjoys nurturing homegrown talent. As you progress, you can define your unique career path and take advantage of opportunities to transition into new roles, offices, and regions.

GLG Associate

> GLG Senior Associate

> Research Manager

> Business Development Specialist

> Other opportunities in different parts of the business

TESTIMONIAL

“ Our managers are always encouraging employees to develop their own ideas and be creative with their initiatives.

MEMBERSHIP RECRUITER
Austin, Texas



WHO WILL YOU WORK WITH?

Our clients include half of the 100 largest U.S. companies, including the leading companies in nearly every sector. You'll be connecting insights to decision makers at:

- 9 of the 10 top technology companies
- 8 of the 10 largest pharmaceutical companies
- 9 of the 10 leading global banks
- 8 of the top 10 law firms
- 350+ private equity and venture capital firms
- 350+ hedge funds
- Leading consulting firms, mutual funds, advertising companies, nonprofits, foundations, and social enterprises

If a leading company makes tough decisions with major business implications, chances are they'll be working with us – and relying on you.

DIVERSITY AT GLG

Our business is built on a foundation of first-hand expertise from a wide variety of perspectives, so a commitment to diversity, equity, and inclusion is at the heart of what we do. This is reflected in GLG's policies and values, combining high performance with compassion and guiding how we treat our clients, experts, teammates, and communities.

GLG is committed to:

- Endeavoring to build diverse slates of candidates for open roles
- Training and education that leverage both GLG's unique expert population and other external resources
- Building community and fostering a diverse workplace through our Global Diversity Networks and other diversity, equity, and inclusion initiatives

Diversity Networks

GLG Diversity Networks proactively contribute to an inclusive workplace through recruitment and retention, and by providing an informal welcome to new employees as well as networking and mentoring opportunities for members. The names of our Diversity Networks also include the + symbol to acknowledge allyship. Whether through virtual events, in-person meetups, group volunteerism and community outreach, or innovative mentorship, each of our Diversity Networks creates an open forum for employees who share common interests and concerns and provide an opportunity for connection and impact.

Membership in GLG's Diversity Networks is open to all GLGers, regardless of race, gender, religion, or other protected status.





HOW WE DO GOOD

GLG Social Impact

GLG Social Impact brings the power of GLG's insight network to social sector organizations working to solve the world's most urgent challenges.

Our award-winning **Social Impact Partners Program** gives all GLG employees the opportunity to nominate a nonprofit for a free GLG project. GLG employees have nominated over 150 nonprofits to date.

Our **Social Impact Fellowship** provides many of the world's most impactful social innovators with two years of free access to GLG, connecting them with valuable expert insights to drive their organization's growth and impact.

In the past year, GLG insights have helped to:

- Streamline and simplify access to essential social services during COVID, such as SNAP
- Train and employ women in developing media markets to be ethical investigative journalists
- Provide underserved students access to computers and critical technical and digital literacy skills

GLG SERVICE

GLG actively supports the communities in which our employees live and work. Our employees serve as ambassadors for GLG's values. We apply our resources, including our employees' time and skills, to help further the missions of a range of nonprofits across the globe.

While volunteering is not mandatory, our goal is for 100% of employees to participate in at least one service event each year. In the past, GLG Austin has collaborated on service events with local organizations including:

- Ronald McDonald House
- Front Steps
- Austin Parks Foundation
- Junior Achievement
- Central Texas Food Bank



WHERE YOU'LL BE

GLG Associates work in the heart of downtown Austin, Texas, downtown Philadelphia, Pennsylvania, or midtown Manhattan.

Austin

The fastest-growing major city in America, Austin is a cultural destination for food, music, technology, and the arts. With an average of 300 days of sunshine each year, a booming economy, and a quirky dedication to keep things “weird,” many elements are at play to encourage young professionals to make Austin home.

Philadelphia

Philadelphia is the second-largest city on the East Coast, with 1.5 million residents. Yet, with a focus on unique gastropubs, farmers’ markets, and mom-and-pop specialty shops, plus 63 parks, Philly goes out of its way to keep things neighborly. With a rich dedication to higher education, it’s no wonder that one of every six doctors receives training in Philly.

New York City

New York City is the largest city in the United States. Boasting world-class art museums, theater, music, and restaurants, the city offers something for everyone. Despite its size, New York City is divided into five boroughs, which in turn divide into neighborhoods, imparting the spirit of real, vibrant community to those who choose to live and work in one of the most bustling and influential cities in the world.



HOW TO JOIN US

Explore open positions and apply at
glinsights.com/careers

CONTACT

careers@glgroup.com



OUR OFFICES



Austin
Boston
Chicago
Los Angeles
New York (HQ)
Philadelphia
San Francisco
Washington, D.C.



Dubai
Dublin
London
Munich
Paris



Beijing
Gurugram
Hong Kong
Mumbai
Seoul
Shanghai
Shenzhen
Singapore
Sydney
Tokyo